

# KC Festa Italiana June 2-4, 2023



www.unicokc.org

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### **Executive Summary**



Who We Are



- UNICO is the largest Italian-American service organization in the U.S. with over 140 chapters
- We promote the image of Italian Americans, serve the community & contribute to charitable, cultural & educational organizations
- We are 501C-3 non-profit, volunteer organization
- Our Kansas City chapter is one of the largest & most successful in the county

What We Do



- UNICO Kansas City has awarded \$732,500 in higher education scholarships since 2004
- UNICO Kansas City has donated over \$100,000 to local charities over the past five years
- UNICO Kansas City annually donates countless volunteer hours at community & charitable events

Why We Do It



- "SERVICE ABOVE SELF" All members pledge to honor UNICO's motto
- We take tremendous pride in helping serve our local Kansas City community
- We are grateful for the opportunity to do it

#### Overview of the Festa Italiana



### Accolades

- The Northland Lifestyle Magazine called Festa Italiana "The festival event of the summer"
- Kansas City's Visitors Bureau nomination as one of 4 finalist in Kansas City's top ethnic festival's
- Nominated as one of the 4 finalists in Kansas City's top family festivals

When

Friday June 2nd, Saturday June 3rd and Sunday June 4<sup>th</sup> 2023

What

Delicious authentic, Italian food, outstanding desserts, beverages, excellent entertainment, multiple vendors & a bit of Italian culture

Where

Our 16th year at Zona Rosa

- Attendance
- 40,000+ average annual attendance
- All proceeds fund UNICO's annual scholarships & local charities
- Importance
- Festa Italiana is KC UNICO's largest fundraiser

## **Snapshots from the Festa Italiana**





**Main Stage Entertainment** 



Relaxing, La Vita Dolce Atmosphere



**Fun for Families & Friends** 





Three days of entertainment & events

# **Festa Italiana: Potential Sponsorship Opportunities**



|   | Sponsorship Benefits  | Title     | Premium   | Platinum  | Gold     | Silver          | Bronze  |
|---|---|-----------|-----------|-----------|----------|-----------------|---------|
| • | Brand: Title sponsor promoted & showcased all weekend   | X         |           |           |          |                 |         |
| • | Signage: Large 3' x 30' Banner across main stage skyline  | X         |           |           |          |                 |         |
| • | Live Event: Pre-Recorded 30-second video advertisement played on big screens between acts all weekend | X         | Х         |           |          |                 |         |
| • | Philanthropic: \$1,000 scholarship naming rights for one year awarded at Festa                        | х         | х         | х         |          |                 |         |
| • | Live Event: Complimentary beverage tickets  | 100       | 100       | 50        |          |                 |         |
| • | Live Event: VIP table for dinner & wine for up to 10  | 2 nights  | 2 nights  | 1 night   | 1 night  |                 |         |
| • | Print: Advertisement in official Festa publication  | Full-page | Full-page | Full-page | 1/2 page | sponsor<br>page |         |
| • | Live Event: Complementary vendor booth; includes a tent   | х         | x         | x         | x        | X               |         |
| • | Signage: 4 X 4 Banner displayed all weekend at Festa  | x         | x         | x         | x        | x               |         |
| • | Brand: Corporate logo on Festa promotions & Website   | x         | x         | x         | x        | х               | Х       |
| • | Live Event: Business name mentioned throughout Festa on main stage                                    | x         | x         | x         | x        | x               | x       |
| • | Brand: Logo on main stage rolling video between acts  | x         | x         | x         | x        | x               | x       |
|   |   | \$15,000  | \$10,000  | \$7,500   | \$5,000  | \$2,500         | \$1,000 |